

International Research Institute for Climate and Society

Deputy Director for Private Sector Engagement

The International Research Institute for Climate and Society (IRI: <http://iri.columbia.edu>) in Palisades, Rockland County, New York is seeking a **Deputy Director for Private Sector Engagement**.

The mission of the IRI is enhance society's capability to understand, anticipate and manage the impacts of seasonal climate fluctuations, in order to improve human welfare and the environment, especially in Africa, Asia, and Latin America and the Caribbean. The candidate will bring significant international and multicultural experience, expertise, and leadership in institutional and project partnership development, resource mobilization, and awareness-raising activities in th privates sector. The Deputy Director for Private Sector Engagement (DD-PS) acts with high degree of independence on behalf of the Director to develop strategic partnerships and resourcing opportunities to advance IRI's mission. The DD-PS reports directly to the Director and works closely with The Earth Institute Development staff and special consultants, funding agencies and donors for the advancement of major humanitarian and international development programs and projects, primarily in Africa, Asia, and Latin America and the Caribbean.

The DD-PS will be a member of the Management Team and, as such, play a vital role in the overall management of the Institute, including assisting the Director in various administrative functions and in the internal management of the Institute. The DD-PS I will work in close coordination with the IRI Director to coordinate, plan and prioritize opprotunities and resources to enable work and collaborations between IRI researchers and private sector entities. As such, he/she will serve as an important intermediary with the IRI Director and senior staff of the Institute in planning and executing programs. This position closely coordinates IRI management with administrative leaders of Lamont-Doherty Earth Observatory (LDEO), Columbia University and private sector funders and clients. The DD-PS will also help develop and effect procedures with LDEO and Columbia administration to advance the goals of IRI. The DD-PS will be responsible for resource allocation as determined by the Director

The position requires: a BA, a post-graduate degree preferred in communications, business, economics, environmental science or a related discipline; 7-9 years of relevant experience in development management and/or outreach activity with a for-profit organization, preferably a Fortune 500 company; demonstrated capacity to work well with people of different disciplines and nationalities, junior and senior and from diverse backgrounds; demonstrated track record of delivering superior results, commanding respect, and assuming leadership roles; recognizable success in roles requiring execution of multiple tasks while responding to multiple priorities; demonstrated capacity to develop strategic partnerships, and to raise program funds; excellent written and oral English communication skills, with proficiency in additional languages an advantage; and, willingness to travel, sometimes in difficult conditions, on a regular basis.

Salary is commensurate with experience.

Please visit our online application site at:

<https://jobs.columbia.edu/applicants/Central?quickFind=160947>

for further information about this position and to submit your application and resume.

We only accept online applications.

*Columbia University is an Equal Opportunity/Affirmative Action employer --
Race/Gender/Disability/Veteran*